BUSIFLEX SOFTWARE

Cost item	Expected	Continuing	One Time	Initial	Month 1	BUDGET STARTING Month 2	YEAR 1 Month 3	Month 4	Month 5	Month 6	Month 7	Month 8	Month 9	Month 10	Month 11	Month 12	Year Total
Copyright & Patent & BusinesS Attorney			10000.00	1000.00	500.00	500.00	500.00	500.00	500.00	500.00	500.00	500.00	500.00	500.00	500.00	500.00	17,000.00
																	0.00
Building			150000.00	75000.00													225,000.00
Utilities + Internet		400.00		8000.00	4400.00	4400.00	4400.00	4400.00	4400.00	4400.00	4400.00	4400.00	4400.00	4400.00	4400.00	4400.00	60,800.00
																	0.00
Development Equip			100000.00		3000.00	3000.00	3000.00	3000.00	3000.00	3000.00	3000.00	3000.00	3000.00	3000.00	3000.00	3,000.00	136,000.00
Operating Equip		7000.00		20000.00	7000.00	7000.00	7000.00	7000.00	7000.00	7000.00	7000.00	7000.00	7000.00	7000.00	7000.00	7000.00	104,000.00
Server Farm		7000.00		20000.00	7000.00	7000.00	7000.00	7000.00	7000.00	7000.00	7000.00	7000.00	7000.00	7000.00	7000.00	7000.00	104,000.00
Hardware Insurance	300,00,00			2800.00	2800.00	2800.00	2800.00	2800.00	2800.00	2800.00	2800.00	2800.00	2800.00	2800.00	2800.00	2800.00	36,400.00
Management Personnel																	0.00
CEO		14500.00		14500.00	14500.00	14500.00	14500.00	14500.00	14500.00	14500.00	14500.00	14500.00	14500.00	14500.00	14500.00	14500.00	188,500.00
Medical Supplement				175.00	175.00	175.00	175.00	175.00	175.00	175.00	175.00	175.00	175.00	175.00	175.00	175.00	2,275.00
OTHER EXPENSES																	
SS Tax				350.00	350.00	350.00	350.00	350.00	350.00	350.00	350.00	350.00	350.00	350.00	350.00	350.00	4,550.00
Unemployment				58.00	58.00	58.00	58.00	58.00	58.00	58.00	58.00	58.00	58.00	58.00	58.00	58.00	754.00
Key Man Ins				100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	1,300.00
Building Insurance						2200.00											2,200.00
Com[any Liability Ins.						3200.00											3,200.00
																	0.00
Operating Personnel	Ashtabula																0.00
Cost item	Expected	High salary	Est. Taxes	Initial	Month 1	Month 2	Month 3	Month 4	Month 5	Month 6	Month 7	Month 8	Month 9	Month 10	Month 11	Month 12	0.00
																	0.00
Hardware Engineer	72000.00	85000.00	6840.00			6500.00	6500.00	6500.00	6500.00	6500.00	6500.00	6500.00	6500.00	6500.00	6500.00	6500.00	78,340.00
Network Engineer	70000.00	83000.00	6650.00			6000.00	6000.00	6000.00	6000.00	6000.00	6000.00	6000.00	6000.00	6000.00	6000.00	6000.00	72,650.00
Internet Engineer	70000.00	83000.00	6650.00			6000.00	6000.00	6000.00	6000.00	6000.00	6000.00	6000.00	6000.00	6000.00	6000.00	6000.00	72,650.00
APP Programmer	52000.00	75000.00	4940.00			5464.00	5464.00	5464.00	5464.00	5464.00	5464.00	5464.00	5464.00	5464.00	5464.00	5464.00	65,044.00
ANDROID Programmer	52000.00	75000.00	4940.00			5464.00	5464.00	5464.00	5464.00	5464.00	5464.00	5464.00	5464.00	5464.00	5464.00	5464.00	65,044.00
APPLE Programmer	52000.00	75000.00	4940.00			5464.00	5464.00	5464.00	5464.00	5464.00	5464.00	5464.00	5464.00	5464.00	5464.00	5464.00	65,044.00
																	0.00
Server Programmer	66000.00	78000.00	6370.00			5500.00	5500.00	5500.00	5500.00	5500.00	5500.00	5500.00	5500.00	5500.00	5500.00	5,500.00	66,870.00
Server Programmer	66000.00	78000.00	6370.00			5500.00	5500.00	5500.00	5500.00	5500.00	5500.00	5500.00	5500.00	5500.00	5500.00	5,500.00	66,870.00
Windows Programmer	67000.00	75000.00	6365.00			5585.00	5585.00	5585.00	5585.00	5585.00	5585.00	5585.00	5585.00	5585.00	5585.00	5,585.00	67,800.00
Windows Programmer	67000.00	75000.00	6365.00			5585.00	5585.00	5585.00	5585.00	5585.00	5585.00	5585.00	5585.00	5585.00	5585.00	5,585.00	67,800.00
Office Systems Programmer	65000.00	75000.00	6175.00			5500.00	5500.00	5500.00	5500.00	5500.00	5500.00	5500.00	5500.00	5500.00	5500.00	5500.00	66,675.00
																	0.00
Technical Office Secretary	55000.00	60000.00	5700.00			4185.00	4185.00	4185.00	4185.00	4185.00	4185.00	4185.00	4185.00	4185.00	4185.00	4185.00	51,735.00
Technical Copy Writer	55000.00	60000.00	5700.00			4185.00	4185.00	4185.00	4185.00	4185.00	4185.00	4185.00	4185.00	4185.00	4185.00	4185.00	51,735.00
Technical Media Technician	55000.00	60000.00	5700.00			4185.00	4185.00	4185.00	4185.00	4185.00	4185.00	4185.00	4185.00	4185.00	4185.00	4185.00	51,735.00
Employee Medical Insurance	19000.00					1750.00	1750.00	1750.00	1750.00	1750.00	1750.00	1750.00	1750.00	1750.00	1750.00	1750.00	19,250.00
ANNUAL TOTAL																	1,815,221.00
ESTIMATED NEED																	2,000,000.00

BUDGET STARTING YEAR 2

Cost item	Expected	Continuing	One Time	Initial	Month 1	Month 2	Month 3	Month 4	Month 5	Month 6	Month 7	Month 8	Month 9	Month 10	Month 11	Month 12	Year Total
Copyright & Patent & BusinesS Attorney			10000.00	1000.00	500.00	500.00	500.00	500.00	500.00	500.00	500.00	500.00	500.00	500.00	500.00	500.00	17,000.00
																	0.00
Utilities + Internet					4400.00	4400.00	4400.00	4400.00	4400.00	4400.00	4400.00	4400.00	4400.00	4400.00	4400.00	4400.00	52,800.00
																	0.00
Development Equip					3000.00	3000.00	3000.00	3000.00	3000.00	3000.00	3000.00	3000.00	3000.00	3000.00	3000.00	3,000.00	36,000.00
Operating Equip		7000.00		20000.00	7000.00	7000.00	7000.00	7000.00	7000.00	7000.00	7000.00	7000.00	7000.00	7000.00	7000.00	7000.00	104,000.00
Server Farm		7000.00		20000.00	7000.00	7000.00	7000.00	7000.00	7000.00	7000.00	7000.00	7000.00	7000.00	7000.00	7000.00	7000.00	104,000.00
Hardware Insurance	300,00,00			2800.00	2800.00	2800.00	2800.00	2800.00	2800.00	2800.00	2800.00	2800.00	2800.00	2800.00	2800.00	2800.00	36,400.00
Management Personnel																	0.00
CEO		14500.00		14500.00	14500.00	14500.00	14500.00	14500.00	14500.00	14500.00	14500.00	14500.00	14500.00	14500.00	14500.00	14500.00	188,500.00
Medical Supplement				175.00	175.00	175.00	175.00	175.00	175.00	175.00	175.00	175.00	175.00	175.00	175.00	175.00	2,275.00
OTHER EXPENSES																	
SS Tax				350.00	350.00	350.00	350.00	350.00	350.00	350.00	350.00	350.00	350.00	350.00	350.00	350.00	4,550.00
Unemployment				58.00	58.00	58.00	58.00	58.00	58.00	58.00	58.00	58.00	58.00	58.00	58.00	58.00	754.00
Key Man Ins				100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	1,300.00
Building Insurance						2200.00											2,200.00
Com[any Liability Ins.						3200.00											3,200.00
																	0.00
Operating Personnel	In Ashtabula																0.00
Cost item	Expected	High salary	Est. Taxes	Initial	Month 1	Month 2	Month 3	Month 4	Month 5	Month 6	Month 7	Month 8	Month 9	Month 10	Month 11	Month 12	0.00
																	0.00
Hardware Engineer	72000.00	85000.00	6840.00		6500.00	6500.00	6500.00	6500.00	6500.00	6500.00	6500.00	6500.00	6500.00	6500.00	6500.00	6500.00	84,840.00
Network Engineer	70000.00	83000.00	6650.00		6000.00	6000.00	6000.00	6000.00	6000.00	6000.00	6000.00	6000.00	6000.00	6000.00	6000.00	6000.00	78,650.00
Internet Engineer	70000.00	83000.00	6650.00		6000.00	6000.00	6000.00	6000.00	6000.00	6000.00	6000.00	6000.00	6000.00	6000.00	6000.00	6000.00	78,650.00
																	0.00
APP Programmer	52000.00	75000.00	4940.00		5464.00	5464.00	5464.00	5464.00	5464.00	5464.00	5464.00	5464.00	5464.00	5464.00	5464.00	5464.00	70,508.00
ANDROID Programmer	52000.00	75000.00	4940.00		5464.00	5464.00	5464.00	5464.00	5464.00	5464.00	5464.00	5464.00	5464.00	5464.00	5464.00	5464.00	70,508.00
APPLE Programmer	52000.00	75000.00	4940.00		5464.00	5464.00	5464.00	5464.00	5464.00	5464.00	5464.00	5464.00	5464.00	5464.00	5464.00	5464.00	70,508.00
																	0.00
Server Programmer	66000.00	78000.00	6370.00		5500.00	5500.00	5500.00	5500.00	5500.00	5500.00	5500.00	5500.00	5500.00	5500.00	5500.00	5,500.00	72,370.00
Server Programmer	66000.00	78000.00	6370.00		5500.00	5500.00	5500.00	5500.00	5500.00	5500.00	5500.00	5500.00	5500.00	5500.00	5500.00	5,500.00	72,370.00
Windows Programmer	67000.00	75000.00	6365.00		5585.00	5585.00	5585.00	5585.00	5585.00	5585.00	5585.00	5585.00	5585.00	5585.00	5585.00	5,585.00	73,385.00
Windows Programmer	67000.00	75000.00	6365.00		5585.00	5585.00	5585.00	5585.00	5585.00	5585.00	5585.00	5585.00	5585.00	5585.00	5585.00	5,585.00	73,385.00
Office Systems Programmer	65000.00	75000.00	6175.00		5500.00	5500.00	5500.00	5500.00	5500.00	5500.00	5500.00	5500.00	5500.00	5500.00	5500.00	5500.00	72,175.00
																	0.00
Technical Office Secretary	55000.00	60000.00	5700.00		4185.00	4185.00	4185.00	4185.00	4185.00	4185.00	4185.00	4185.00	4185.00	4185.00	4185.00	4185.00	55,920.00
Technical Copy Writer	55000.00	60000.00	5700.00		4185.00	4185.00	4185.00	4185.00	4185.00	4185.00	4185.00	4185.00	4185.00	4185.00	4185.00	4185.00	55,920.00
Technical Media Technician	55000.00	60000.00	5700.00		4185.00	4185.00	4185.00	4185.00	4185.00	4185.00	4185.00	4185.00	4185.00	4185.00	4185.00	4185.00	55,920.00
Employee Medical Insurance	19000.00				1750.00	1750.00	1750.00	1750.00	1750.00	1750.00	1750.00	1750.00	1750.00	1750.00	1750.00	1750.00	21,000.00
ANNUAL TOTAL																	1,559,088.00
ESTIMATED NEED																	2,000,000.00

BUDGET STARTING YEAR 3

Cost item	Expected	Continuing	One Time	Initial	Month 1	Month 2	Month 3	Month 4	Month 5	Month 6	Month 7	Month 8	Month 9	Month 10	Month 11	Month 12	Year Total
Copyright & Patent & BusinesS Attorney			10000.00	1000.00	500.00	500.00	500.00	500.00	500.00	500.00	500.00	500.00	500.00	500.00	500.00	500.00	17,000.00
																	0.00
Utilities + Internet					4400.00	4400.00	4400.00	4400.00	4400.00	4400.00	4400.00	4400.00	4400.00	4400.00	4400.00	4400.00	52,800.00
																	0.00
Development Equip					3000.00	3000.00	3000.00	3000.00	3000.00	3000.00	3000.00	3000.00	3000.00	3000.00	3000.00	3,000.00	36,000.00
Operating Equip		7000.00		20000.00	7000.00	7000.00	7000.00	7000.00	7000.00	7000.00	7000.00	7000.00	7000.00	7000.00	7000.00	7000.00	104,000.00
Server Farm		7000.00		20000.00	7000.00	7000.00	7000.00	7000.00	7000.00	7000.00	7000.00	7000.00	7000.00	7000.00	7000.00	7000.00	104,000.00
Hardware Insurance	300,00,00			2800.00	2800.00	2800.00	2800.00	2800.00	2800.00	2800.00	2800.00	2800.00	2800.00	2800.00	2800.00	2800.00	36,400.00
Management Personnel																	0.00
CEO		14500.00		14500.00	14500.00	14500.00	14500.00	14500.00	14500.00	14500.00	14500.00	14500.00	14500.00	14500.00	14500.00	14500.00	188,500.00
Medical Supplement				175.00	175.00	175.00	175.00	175.00	175.00	175.00	175.00	175.00	175.00	175.00	175.00	175.00	2,275.00
OTHER EXPENSES																	
SS Tax				350.00	350.00	350.00	350.00	350.00	350.00	350.00	350.00	350.00	350.00	350.00	350.00	350.00	4,550.00
Unemployment				58.00	58.00	58.00	58.00	58.00	58.00	58.00	58.00	58.00	58.00	58.00	58.00	58.00	754.00
Key Man Ins				100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	1,300.00
Building Insurance						2200.00											2,200.00
Com[any Liability Ins.						3200.00											3,200.00
																	0.00
Operating Personnel	In Ashtabula																0.00
Cost item	Expected	High salary	Est. Taxes	Initial	Month 1	Month 2	Month 3	Month 4	Month 5	Month 6	Month 7	Month 8	Month 9	Month 10	Month 11	Month 12	0.00
																	0.00
Hardware Engineer	72000.00	85000.00	6840.00		6500.00	6500.00	6500.00	6500.00	6500.00	6500.00	6500.00	6500.00	6500.00	6500.00	6500.00	6500.00	84,840.00
Network Engineer	70000.00	83000.00	6650.00		6000.00	6000.00	6000.00	6000.00	6000.00	6000.00	6000.00	6000.00	6000.00	6000.00	6000.00	6000.00	78,650.00
Internet Engineer	70000.00	83000.00	6650.00		6000.00	6000.00	6000.00	6000.00	6000.00	6000.00	6000.00	6000.00	6000.00	6000.00	6000.00	6000.00	78,650.00
																	0.00
APP Programmer	52000.00	75000.00	4940.00		5464.00	5464.00	5464.00	5464.00	5464.00	5464.00	5464.00	5464.00	5464.00	5464.00	5464.00	5464.00	70,508.00
ANDROID Programmer	52000.00	75000.00	4940.00		5464.00	5464.00	5464.00	5464.00	5464.00	5464.00	5464.00	5464.00	5464.00	5464.00	5464.00	5464.00	70,508.00
APPLE Programmer	52000.00	75000.00	4940.00		5464.00	5464.00	5464.00	5464.00	5464.00	5464.00	5464.00	5464.00	5464.00	5464.00	5464.00	5464.00	70,508.00
																	0.00
Server Programmer	66000.00	78000.00	6370.00		5500.00	5500.00	5500.00	5500.00	5500.00	5500.00	5500.00	5500.00	5500.00	5500.00	5500.00	5,500.00	72,370.00
Server Programmer	66000.00	78000.00	6370.00		5500.00	5500.00	5500.00	5500.00	5500.00	5500.00	5500.00	5500.00	5500.00	5500.00	5500.00	5,500.00	72,370.00
Windows Programmer	67000.00	75000.00	6365.00		5585.00	5585.00	5585.00	5585.00	5585.00	5585.00	5585.00	5585.00	5585.00	5585.00	5585.00	5,585.00	73,385.00
Windows Programmer	67000.00	75000.00	6365.00		5585.00	5585.00	5585.00	5585.00	5585.00	5585.00	5585.00	5585.00	5585.00	5585.00	5585.00	5,585.00	73,385.00
Office Systems Programmer	65000.00	75000.00	6175.00		5500.00	5500.00	5500.00	5500.00	5500.00	5500.00	5500.00	5500.00	5500.00	5500.00	5500.00	5500.00	72,175.00
																	0.00
Technical Office Secretary	55000.00	60000.00	5700.00		4185.00	4185.00	4185.00	4185.00	4185.00	4185.00	4185.00	4185.00	4185.00	4185.00	4185.00	4185.00	55,920.00
Technical Copy Writer	55000.00	60000.00	5700.00		4185.00	4185.00	4185.00	4185.00	4185.00	4185.00	4185.00	4185.00	4185.00	4185.00	4185.00	4185.00	55,920.00
Technical Media Technician	55000.00	60000.00	5700.00		4185.00	4185.00	4185.00	4185.00	4185.00	4185.00	4185.00	4185.00	4185.00	4185.00	4185.00	4185.00	55,920.00
Employee Medical Insurance	19000.00				1750.00	1750.00	1750.00	1750.00	1750.00	1750.00	1750.00	1750.00	1750.00	1750.00	1750.00	1750.00	21,000.00
ANNUAL TOTAL																	1,559,088.00
ESTIMATED NEED																	2,000,000.00

SALES BUDGET STARTING YEAR 2

Sales Personnel Cost item	In Ashtabula Expected	High salary	Est. Taxes	Initial	Month 1	Month 2	Month 3	Month 4	Month 5	Month 6	Month 7	Month 8	Month 9	Month 10	Month 11	Month 12	
Sales Income							4000.00	6500.00	10000.00	20000.00	25000	30,000.00	66000	122000	165000	225000	673,500.00
Lead Sales Person																	
Base							4000.00	4000.00	4000.00	4000.00	4000.00	4000.00	4000.00	4,000.00	4,000.00	4,000.00	40,000.00
Commission										300.00	600.00	1000.00	1600.00	2,000.00	2,000.00	2,000.00	9,500.00
Sales Person 1 Base								3500.00	3500.00	3500.00	3500.00	3500.00	3500.00	3,500.00	3,500.00	3,500.00	31,500.00
Commission										300.00	600.00	1000.00	1600.00	2,000.00	2,000.00	2,000.00	9,500.00
Sales Person 2 Base									3500.00	3500.00	3500.00	3500.00	3500.00	3,500.00	3,500.00	3,500.00	28,000.00
Commission										300.00	600.00	1000.00	1600.00	2,000.00	2,000.00	2,000.00	9,500.00
Unemployment									32.00	48.00	58.00	58.00	58.00	58.00	58.00	58.00	428.00
Employee Medical Insurance	7200.00								300.00	400.00	600.00	600.00	600.00	600.00	600.00	600.00	4,300.00
Sales Annual Cost																	128,428.00
Sales Annual Total																	545,072.00

BUDGET
SALES STARTING YEAR 3

Sales Personnel Cost item	Ashtabula Expected	High salary	Initial	Taxes	Month 1	Month 2	Month 3	Month 4	Month 5	Month 6	Month 7	Month 8	Month 9	Month 10	Month 11	Month 12	
Sales Income					10000.00	20000.00	40000.00	60000.00	80000.00	100000.00	100000.00	125000.00	125000.00	150000.00	300000.00	475,000.00	1,585,000.00
Base					4000.00	4000.00	4000.00	4000.00	4000.00	4000.00	4000.00	4000.00	4000.00	4000.00	4000.00	4,000.00	48,000.00
Commission					1000.00	1250.00	500.00	750.00	1000.00	2000.00	2000.00	2000.00	2500.00	2500.00	2500.00	2,500.00	20,500.00
Sales Person 1 Base					3500.00	3500.00	3500.00	3500.00	3500.00	3500.00	3500.00	3500.00	3500.00	3500.00	3500.00	3,500.00	42,000.00
Commission					1000.00	1250.00	1500.00	1750.00	2000.00	2000.00	2000.00	2000.00	2000.00	2000.00	2500.00	2,500.00	22,500.00
Sales Person 2 Base					3500.00	3500.00	3500.00	3500.00	3500.00	3500.00	3500.00	3500.00	3500.00	3500.00	3500.00	3,500.00	42,000.00
Commission					1000.00	1250.00	1500.00	1750.00	2000.00	2000.00	2000.00	2000.00	2000.00	2000.00	2500.00	2,500.00	22,500.00
Sales Person 3 Base					3500.00	3500.00	3500.00	3500.00	3500.00	3500.00	3500.00	3500.00	3500.00	3500.00	3500.00	3,500.00	42,000.00
Commission					1000.00	1250.00	1500.00	1750.00	2000.00	2000.00	2000.00	2000.00	2000.00	2000.00	2500.00	2,500.00	22,500.00
Sales Person 4 Base					3500.00	3500.00	3500.00	3500.00	3500.00	3500.00	3500.00	3500.00	3500.00	3500.00	3500.00	3,500.00	42,000.00
Commission					1000.00	1250.00	1500.00	1750.00	2000.00	2000.00	2000.00	2000.00	2000.00	2000.00	2500.00	2,500.00	22,500.00
Unemployment					78.00	78.00	78.00	78.00	78.00	78.00	78.00	78.00	78.00	78.00	78.00	78.00	936.00
Employee Medical Insurance	7200.00				800.00	800.00	800.00	800.00	800.00	800.00	800.00	800.00	800.00	800.00	800.00	800.00	9,600.00
Sales Annual Cost																	129,936.00
Sales Annual Total																	1,455,064.00